

A photograph of a baby lying on a white surface, with an adult hand gently holding the baby's hand. The baby is wearing a white long-sleeved shirt. The background is a plain white surface.

First Quarter of FY12/2023
Supplementary Material
On Financial Results

teno. Holdings Co., Ltd. (Securities code: 7037)

teno.
HOLDINGS

Financial results overview
1Q of FY12/2023
(Company-wide)

Summary (company-wide)

Higher revenues / Lower earnings

(mil. yen)	FY12/2022 1Q	FY12/2023 1Q	+/- %	+/- amount
Net Sales	2,954	3,389	+14.7%	+434
Sales Cost	2,489	2,888	+16.0%	+399
SG&A	369	440	+19.2%	+70
Operating profit	95	59	▲37.3%	▲35
Ordinary profit	111	76	▲31.3%	▲34
Net profit	59	18	▲69.2%	▲40

Consolidated Profit and Loss Statement

(Million of yen)	FY 12/2022 1Q	FY 12/2023 1Q	+/- amount	+/- %
Net sales	2,954	3,389	+434	+14.7%
Sales cost	2,489	2,888	+399	+16.0%
Gross profit	465	500	35	▲3.2%
SG&A	369	440	+70	+7.6%
Operating profit	95	59	▲35	▲37.3%
Non-operating profit	21	22	+1	+9.0%
Non-operating expenses	4	5	+1	▲23.6%
Ordinary profit	111	76	▲34	▲31.3%
Net profit	59	18	▲40	▲69.2%

Consolidated Balance Sheets Overview

(mil. yen)	FY12/2022	FY12/2023 1Q	+/- amount
Current assets	3,989	4,673	+683
Accounts receivable - trade (Accounts receivable - trade & contract assets)	1,147	1,209	+62
Non-current assets	5,333	5,768	+1435
Property, plant and equipment	1,728	1,926	+198
Intangible assets	1,865	2,045	+180
Investments and other assets	1,739	1,795	+56
Total assets	9,323	10,441	+1,118
Current liabilities	3,739	5,019	+1,279
Short-term loans payable	1,140	2,389	+1,249
Current portion of long-term loans payable	652	622	▲29
Accounts payable - other	801	708	▲92
Non-current liabilities	3,402	3,264	▲138
Long-term loans payable	3,137	2,296	▲140
Net assets	2,180	2,158	▲21
Total liabilities and net assets	9,323	10,441	+1,118

teno.

HOLDINGS

【Contact】

teno Holdings Co., Ltd.

Director, GM of Administrative Headquarter Motoshi Okada

5F, Gofukumachi Service Center, 10-10 Kamigofukumachi, Hakata Ward, Fukuoka City

TEL: 81-92-263-3550 FAX: 81-92-263-3557

- Information presented in this material is for purposes of providing financial information, management policies, management indicators and other information of the Company and as such it is presented with the greatest care. However, the Company shall not make any representation and guarantee concerning integrity, accuracy, safety and other nature of such information.
- This material includes descriptions regarding future prospects. These are based on information currently available to the Company and based on its own assumptions and judgements, and it is more or less likely that these descriptions and assumptions would not come to realization because of changes in management environment, market trend and other various factors over time.
- This material is not intended to attract investment.
- Even in the event of any occurrence of new information and future Service, announcements regarding future prospects included in this material will not necessarily be revised, unless required in accordance with some rules on disclosure.